

Patrizia Canziani

Patrizia Canziani is a senior finance professional with over 20 years' experience at leading investment banks. She is responsible for advising European institutions on large financing transactions, asset solutions and capital management.

Before her experience in finance, she worked as an Economist at the IMF advising the Italian Government on its pension system, and at the London School of Economics as a Lecturer and Research Officer

Patrizia Canziani has a PhD in Economics from MIT and a Laurea in Economics from Bocconi University.

Professional Experience

4/2016 to present: **SOGEFI SpA**, Board Non Executive Director and member of Risk Committee.

4/2018 to present: **KNG Securities LLP**, London, Head of Structured Finance.

12/2017 to present: **Devon Capital LLP**, London, Finance Expert, consulting in anti-financial crime activities and proceedings.

3/2016 – 3/2018: **MUFG Securities EMEA plc**, London, Structured Finance Business. Responsible for the expansion of the Structured Business to Southern Europe.

6/2014-2/2016: **Commerzbank AG**, London, Structured Capital Markets. Driving Commerzbank's return to structured finance. Origination and execution of structured finance transactions for clients in Europe and Emerging countries.

3/2010-3/2014: **Nomura International**, London, Credit Structuring. Responsible for the origination and execution of financing transactions secured by illiquid assets. Originated and executed some of the few structured finance transactions in post-crisis Europe. Opened new products and new markets: spearheaded Nomura's secured lending in Turkey.

9/2008-2/2010: **Augustea SpA**, Group Finance, London. Responsible for group finance matters for dry bulk shipping company Augustea. Instrumental in developing and implementing high standard financial management for the company.

9/2005-2/2008: **Merrill Lynch**, London, Head of Southern Europe. EMEA Structured Finance & Investments. Responsible for setting up the Southern Europe Structured Finance Team at Merrill Lynch. The role encompassed setting up and managing a new team, designing the team strategy and budget, originating, executing and leading the team to achieve targets in terms of profitability and business development. Lead her team to unprecedented results for Merrill Lynch in Portugal, Spain, Italy and Greece in terms of number, volumes and types of transactions. The team revenues and results

exceeded objectives for each year, including 2007, notwithstanding the market shut down at the onset of the crisis by July 2007.

4/2001-8/2005: **Deutsche Bank AG**, London. Head of Italy. European Securitisation Group. Responsible for raising the team's profile and making it one of the leading ones in the Italian structured finance market. Originated and executed several high profile transactions, including the first real estate securitisation for the Italian Treasury ('SCIP1'), the first covered bond for Cassa Depositi e Prestiti, and many transactions for financial institutions in Italy, Portugal, UK and US.

1/1998-3/2001: **JP Morgan**, London. Recognised as one of the few professionals who opened the Italian securitisation market in the late 1990s. Significantly contributed to setting up the standards for the product in Italy through ongoing contacts with the regulator, leading law firms, and large financial institutions in Italy. Originated and executed some of the very first structured finance transactions in Italy both, private and public.

9/1996-12/1997: **London School of Economics**, Lecturer in the Advanced Macroeconomics Course and Research Officer at the Centre for Economic Performance (CEP) of LSE focussing on Unemployment and Labour Markets.

6-9/1994: **International Monetary Fund**, Washington DC, USA. Europe 1 Department. Focus on the Italian Pension System and simulation of alternative reform options. Publication of IMF recommendation paper on the Italian Pension System.

Education

1996, PhD in Economics, **MIT** Massachusetts Institute of Technology, Boston USA. Dissertation: "Labour Market Rigidities and Unemployment" Advisors : Prof. Olivier Blanchard and Prof. Daron Acemoglu.

1991, Laurea, summa cum laude, Department of Economics, **Bocconi** University, 1991. Dissertation: "Overreaction, Autocorrelation of Stock Returns and Profitability of Contrarian Investment Strategies: The Case of Italy". Advisor: Prof Mario Monti.