

OVERVIEW OF GROUP RESULTS

(in millions of Euro)	2013		2014		2015		2016	
	Amount	%	Amount	%	Amount	%	Amount	%
Sales revenues	1,335.0	100.0%	1,349.4	100.0%	1,499.1	100.0%	1,574.1	100.0%
EBITDA	129.5	9.7%	109.5	8.1%	115.5	7.7%	152.7	9.7%
Ebit	69.1	5.2%	48.3	3.6%	50.7	3.4%	74.5	4.7%
Result before taxes and non-controlling interests	40.4	3.1%	21.5	1.6%	17.9	1.2%	46.6	2.9%
Net result	21.1	1.6%	3.6	0.3%	1.1	0.1%	9.3	0.6%
Self-financing	87.9		67.6		53.4		109.1	
Free cash flow	10.0		3.8		(24.8)		31.2	
Net financial position	(304.6)		(304.3)		(322.3)		(299.0)	
Total shareholders' equity	188.9		180.8		190.4		189.0	
GEARING	1.61		1.68		1.69		1.58	
ROI	14.0%		9.9%		10.2%		14.9%	
ROE	12.1%		2.2%		0.7%		5.4%	
Number of employees at December 31	6,834		6,668		6,702		6,801	
Dividends per share (Euro)	-		-		-		-	(*)
EPS (Euro)	0.187		0.032		0.010		0.081	
Average annual price per share	2.8377		3.5350		2.5133		1.7004	

(*) As proposed by the Board of Directors to the Shareholders' Meeting

STOCK PERFORMANCE

The graph below shows the performance of Sogefi stock and of the ITSTAR index in 2016.

