

OVERVIEW OF GROUP RESULTS

(in millions of Euro)	2010		2011		2012		2013	
	Amount	%	Amount	%	Amount	%	Amount	%
Sales revenues	924.7	100.0%	1,158.4	100.0%	1,319.2	100.0%	1,335.0	100.0%
EBITDA	86.7	9.4%	111.9	9.7%	126.7	9.6%	129.5	9.7%
Operating result	67.5	7.3%	88.0	7.6%	92.5	7.0%	107.8	8.1%
Ebit	41.8	4.5%	58.5	5.0%	63.4	4.8%	69.1	5.2%
Result before taxes and non-controlling interests	32.4	3.5%	45.8	3.9%	44.9	3.3%	40.4	3.1%
Net result	18.8	2.0%	24.0	2.1%	28.2	2.1%	21.1	1.6%
Self-financing	55.3		73.3		89.2		87.9	
Free cash flow	6.1		(109.6)		27.6		10.0	
Net financial position	(164.9)		(299.8)		(295.8)		(304.6)	
Total shareholders' equity	214.4		202.6		200.3		188.9	
GEARING	0.77		1.48		1.48		1.61	
ROI	11.4%		13.3%		12.7%		14.0%	
ROE	10.3%		12.6%		15.5%		12.1%	
Number of employees at December 31	5,574		6,708		6,735		6,834	
Dividends per share (Euro)	0.13		0.13		0.13		- (*)	
EPS (Euro)	0.165		0.210		0.260		0.187	
Average annual price per share	2.1410		2.3722		1.9856		2.8377	

(*) As proposed by the Board of Directors to the Shareholders' Meeting

STOCK PERFORMANCE

The graph below shows the performance of Sogefi stock and of the ITSTAR index in 2013.

