MAHA DAOUDI BIOGRAPHY

Maha Daoudi has over 25 years' international experience in the commodities and energy transition industries, across the entire value chain. She has held Board and Senior level positions at several large organizations, including Trafigura, one of the largest international trading houses, where she was a member of the Metals & Minerals Management Committee and Global Head of Copper Concentrates Trading. Prior to that she held various C-level roles within Managem, a large Moroccan mining conglomerate, where she set up and managed their trading arm.

Maha Daoudi has been the architect of significant offtake agreements and has been involved in large projects developments in mining, smelting and logistics in Africa, China, Europe, and Latin America. She has an extensive network in the commodities industry and a proven ability to strike up international strategic alliances in complex environments.

She currently holds several board memberships, governance committees roles and advisory mandates where she advises hand-picked companies in the commodities, energy transition and e-mobility industries on strategy, mergers & acquisitions, business development and expansion plans, risk management, governance and ESG.

Since 2017, Maha Daoudi is also a very active entrepreneur and investor, managing her own portfolios in both liquid and illiquid asset classes, with many years' experience in private equity & venture capital in selected sectors such as Real Estate, Fintech, Tech & Deep Tech, Healthcare, Luxury, Music and Arts.

She has an Executive Management degree in Leadership and Strategic Development from ESSEC Paris, a Master's degree in International Business and Strategic Management from Toulouse Business School and a Master's degree in Design from Lucerne University of Applied Sciences and Arts. She speaks Arabic, English, French and German. She holds Moroccan, French and Swiss nationalities and currently resides in Zug, Switzerland.

Furthermore, Maha Daoudi also dedicates her time to various social impact initiatives in healthcare, arts and women financial empowerment.

Maha DAOUDI

PROFILE

- Board Member & Non-Executive Director to several public and private compagnies in the Commodities, Energy Transition, Finance, Healthcare and Luxury industries.
- 25+ years' experience in several Senior Level positions, multilingual, multicultural with a footprint across the 5 continents.
- Key areas of expertise: commodities industry expert with a unique experience across the entire value chain; business development and M&A; building of long-term strategies and alliances in challenging complex international environments; structuring, financing and trading of metals projects and infrastructure assets; risk management; ESG & Governance.

PROFESSIONAL EXPERIENCE

Jun 21 – to date **BOARD MEMBER and NON-EXECUTIVE DIRECTOR** to various public and private compagnies.

Apr 17 – to date **ENTREPRENEUR and PRIVATE INVESTOR in selected fields: Commodities, Fintech, Tech & Deep Tech, Healthcare, Luxury and Arts.**

MANAGER OF PROPRIETARY REAL ESTATE AND FINANCIAL PORTFOLIOS.

ANTELOPE ADVISORY SERVICES, Commodities Industry, Switzerland

Jun 22 – to date **FOUNDER and MANAGING DIRECTOR**
Consulting firm providing expertise & markets intelligence, curated independent strategic advisory services, due diligence services and governance support to the commodities industry (producers, consumers and investors).

TRAFIGURA, Commodities trading, Switzerland

Jan 12 – Mar 17 **MEMBER OF THE METALS & MINERALS MANAGEMENT COMMITTEE**,

GLOBAL HEAD OF COPPER CONCENTRATES TRADING
- Team of 65 people and an annual turnover of USD 5 billion, +50% on traded volumes over 5 years
- Full responsibility over the PnL, balance sheet, financing structure and cash management of the book
- Strategy and development plan definition and implementation for the business unit
- Negotiation and successful execution of several large prepayments and offtake agreements worldwide
- Design, negotiation and implementation of strategic alliances, the larger one being a cornerstone upstream integration joint-venture agreement with a large Chinese player
- Contribution to the expansion of the warehousing infrastructure & blending facilities of the company

Jul 10 – Dec 11 **HEAD OF ZINC CONCENTRATES TRADING**
- Team of 25 people and an annual turnover of USD 1.5 billion, +15% on traded volumes over 1.5 years
- Full responsibility over the PnL, balance sheet, financing structure and cash management of the book
- Strategy and adequate market positioning definition and implementation; conclusion of several long term cost-effective supply contracts and reliable outlets
- Set up and management of an efficient operating model for the book (costs, risks, hedging, credit, product liability, compliance with all regulations in place)

Nov 08 – Jun 10 **ZINC CONCENTRATES SENIOR TRADER**
- Responsible for the EMEA and China regions with an annual turnover of USD 500 million
- Guarantee of contracts & trades good execution
- Successfully set up a domestic trading business in China
- Supply/demand balances and competition analysis, contribution to the book strategy definition

MANATRADE AG, Commodities trading, Switzerland

Jan 06 – Oct 08 **MANAGING DIRECTOR**
- Team of 10 people and an annual turnover of USD 300 million, multi-products
- Design and implementation of strategy and business plan, new products launch
- Successfully set up and run the company on a day-to-day basis, overlooking the commercial, traffic, hedging, freight, finance, and accounting activities, full responsibility on the PnL and balance sheet,
- Risks management, including hedging, credit, product liability, compliance with all regulations in place
- Relationships management with the customers, suppliers, shareholder, banks, auditors, insurance companies, supervision companies, freight brokers

MANAGEM, North African Mining Group, Morocco

Jan 03 – Dec 05 **MARKETING & SALES DIRECTOR**
- Team of 15 people and an annual turnover of USD 200 million, multi-products
- Market research; implementation of marketing and sales strategies to increase the products profitability
- Customers base and distribution network development
- Supply chain management, including responsibility over the Safi port terminal

Aug 98 – Dec 02 **MANAGEMENT CONTROL & STRATEGIC PLANNING MANAGER,** several mining sites in Morocco

SOCIAL IMPACT INITIATIVES

- Co-founder of **Recovery Space** in Zug, a day clinic providing specific innovative post-operative therapies to cancer patients (2024 – to date)
- Mentor for **ThrivewithMentoring**, a worldwide Non-Profit initiative helping women succeed professionally (2021 - 2023)
- Member of the **Professional Women of African Heritage** (PROWAH) Non-Profit organization (2018 - 2022)
- Developer of an **Art Lending concept "Artotheque"** for the city of Zug Department of Culture, giving access to a portion of the cantonal Art Works collection to the population of Zug (2020)
- Contributor to the **Swiss Future University initiative** – SWITCH Foundation (June 2019)
- **Human Centred Design lecturer** to master students at the **Lucerne University of Applied Sciences and Arts (HSLU),** Switzerland (2018 – 2019)
- Active contributor to **Fondation Astural**, provided internships and mentored teenagers encountering familial, social, schooling difficulties and struggling with violence and addictions (2016 – 2017)
- **Board Member of Trafigura Foundation**, sponsoring and funding programmes worldwide in sustainable development, integration & education, and health (2014 – 2016)

EDUCATION

Sep 18 – Jun 20 **Lucerne University of Applied Sciences and Arts (HSLU)**, Switzerland
Master's Degree in Design, focus on Social Innovation Services Design

Nov 07 – Jun 08 **ESSEC Business School**, ESSEC Management Education, France
Executive Management Certificate in Leadership & Strategic Development

Sep 95 – Jul 98 **TBS Toulouse Business School**, France
Master's Degree in International Business & Strategic Management

LANGUAGES

French: Fluent **English:** Fluent **Arabic:** Fluent **German:** Intermediate level (B2)